



BC TECHNOLOGY GROUP LIMITED
BC 科技集團有限公司
Stock code: 863 HK

2022中期業績

2022年8月



THE TRUSTED
DIGITAL ASSET
PLATFORM

免責聲明



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業務動態和展望

2022： 變革和發展之年

宏觀經濟不確定性

Germany Has Three Months to Save Itself From a Winter Gas Crisis

Olaf Scholz's government was slow to react when Russia squeezed gas supplies. Now cities are cutting back on lighting and hot water in a bid to avert disaster.

FEDERAL RESERVE

Fed hikes interest rates by 0.75 percentage point for second consecutive time to fight inflation

PUBLISHED WED, JUL 27 2022-2:00 PM EDT | UPDATED WED, JUL 27 2022-3:46 PM EDT

Supply Chains Inching Back to Normal Brace for Headwinds of Softer Demand

Shipping strains are on the mend, but a painful spell of weaker demand might be next.

黑天鵝事件

News • Coins

As Terra's Dollar Stablecoin UST Collapses, LUNA Falls 97% to Under \$1

While Terra's UST trades more than \$0.75 from its dollar peg, the currency responsible for maintaining that peg, LUNA, is also in freefall.



By Tim Hakki

May 11, 2022

2 min read

TECH

What you need to know about staked ether, the token at the center of crypto's liquidity crisis

PUBLISHED MON, JUN 20 2022-6:08 AM EDT | UPDATED MON, JUN 20 2022-11:59 AM EDT



By Ryan Browne

SHARE f t in e

數字資產行業交易和監管發展

Business

OSL and Interactive Brokers Partner for Crypto Services in Hong Kong

Interactive Brokers will offer crypto services to professional clients in Hong Kong.

By Oliver Knight | Jun 9, 2022 at 6:04 p.m. | Updated Jun 9, 2022 at 10:36 p.m.

BlackRock Teams Up With Coinbase in Crypto Market Expansion

- Partnership will help clients oversee their Bitcoin exposure
- Coinbase is facing an SEC probe over trading of digital tokens

Hong Kong is Moving to a Robust Regulatory Framework for Crypto



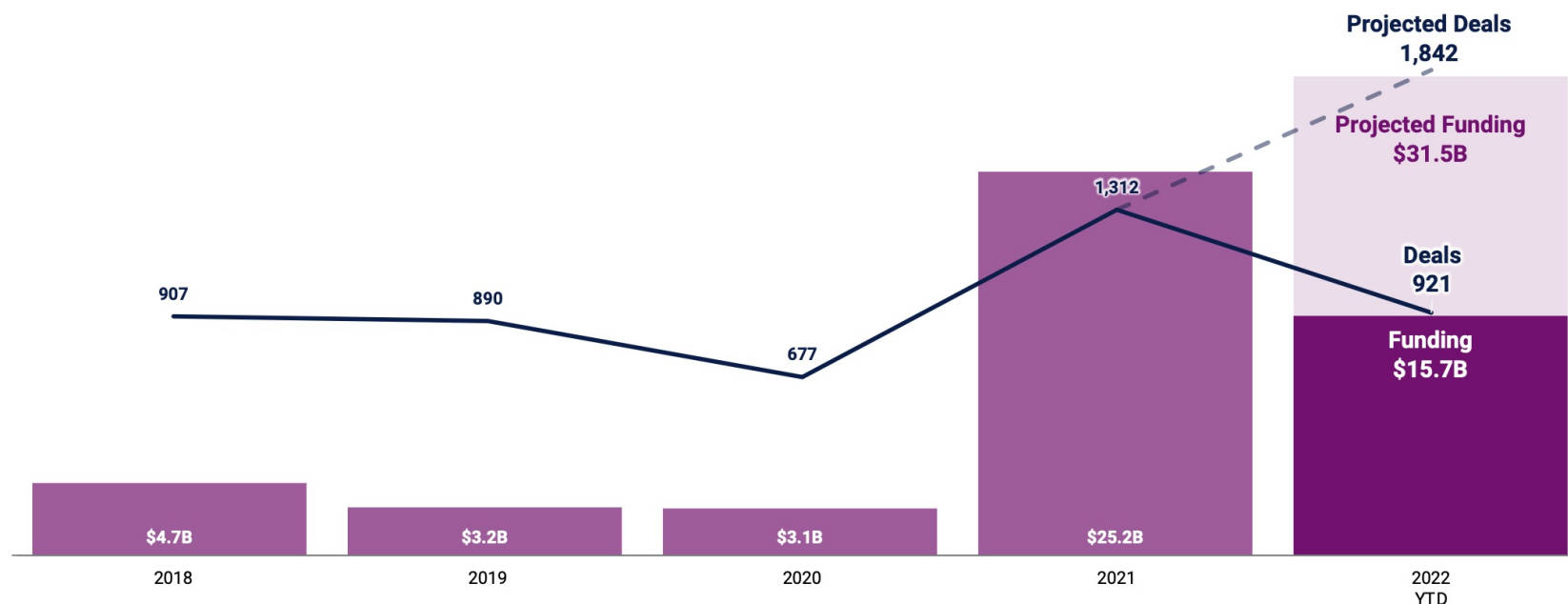
By Eleika Bogardi, Norton Rose Fulbright and Amy Chung, Norton Rose Fulbright

Published on 20th April 2022

加密貨幣市場仍極具吸引力

Global funding and deals are on pace for a record year

全球融資和交易記錄穩步發展



活躍投資者和區塊鏈公司 (2021-2022)

COMPANY	BLOCKCHAIN COMPANIES INVESTED IN
BLACKROCK	CIRCLE, FTX, ANCHORAGE DIGITAL
Morgan Stanley	F, NYDIG
Goldman Sachs	CERTIX, COINMETRICS, ELWOOD, BLOCKBRAIN, ANCHORAGE DIGITAL
BNY MELLON	TALOS, COINMETRICS, Fireblocks
Commonwealth Bank	Lygon, Xpansiv, GEMINI
citi	TALOS, TRM, CONTOUR, BLOCKBRAIN, amberdata
WELLS FARGO	TALOS, ELLIPTIC
WELLS FARGO	TRM, abra
GIC	BC GROUP, Chainalysis, FALCONX

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BC科技集團和OSL

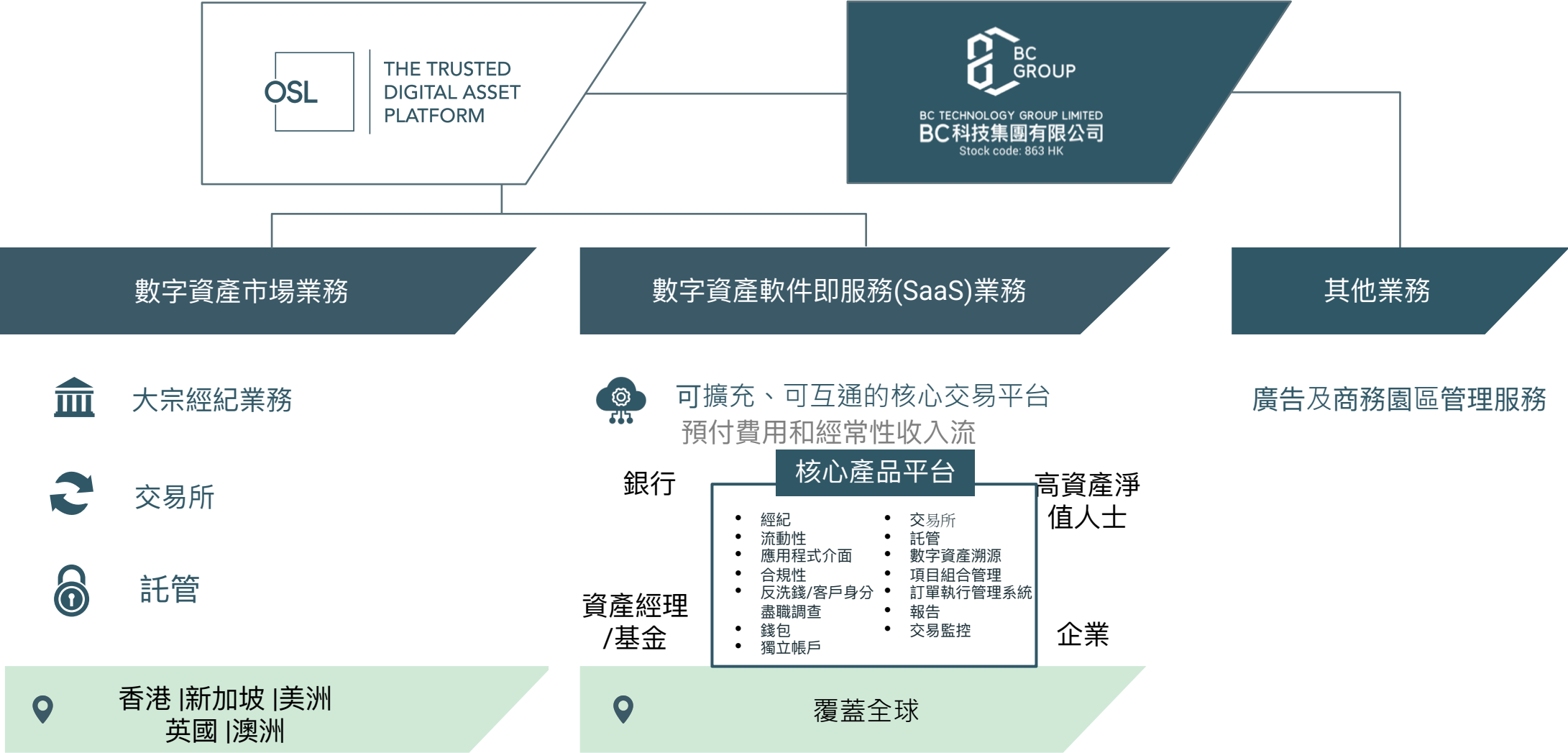
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財務和運營亮點

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業務進展和展望

BC科技集團業務架構



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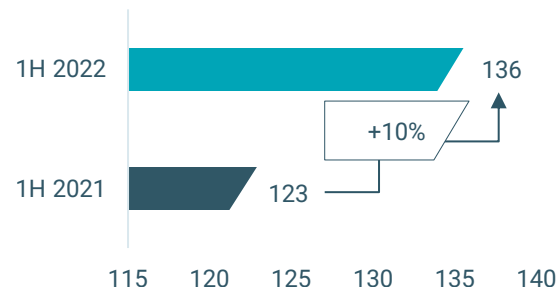
財務和運營亮點

04

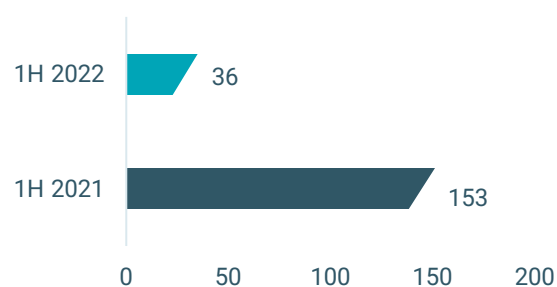
業務進展和展望

集團財務摘要（百萬港元）

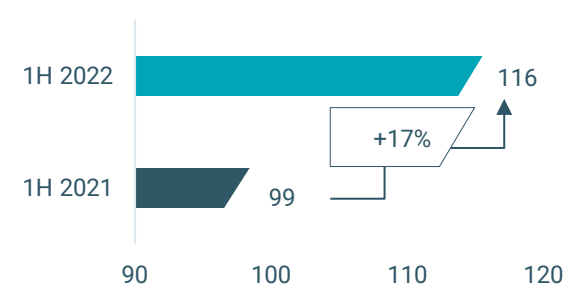
集團收入 (不包括公平值虧損)



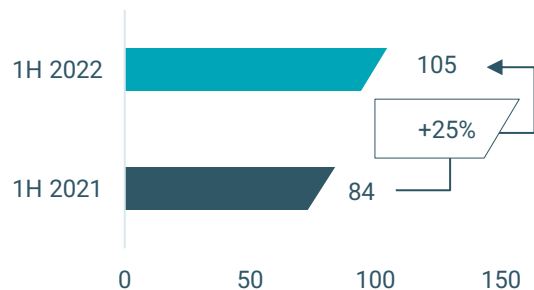
集團收入



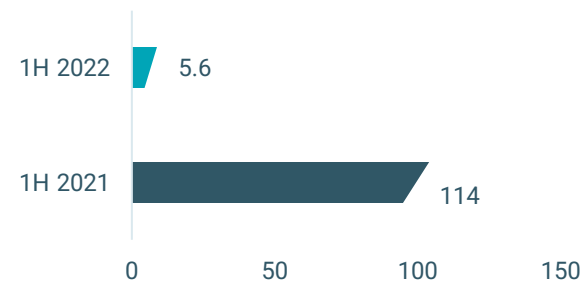
毛利 (不包括公平值虧損)



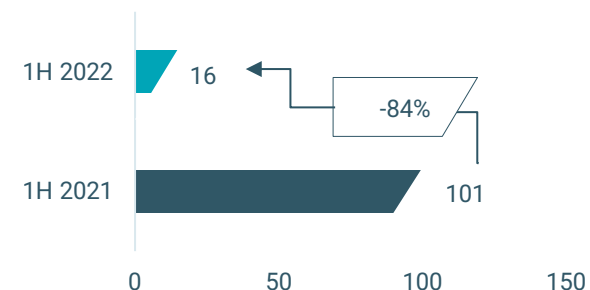
數字資產收入 (不包括公平值虧損)



數字資產收入



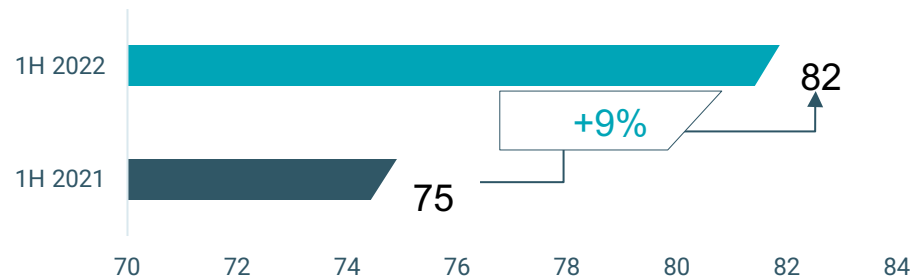
股份基礎給付及認股權證開支



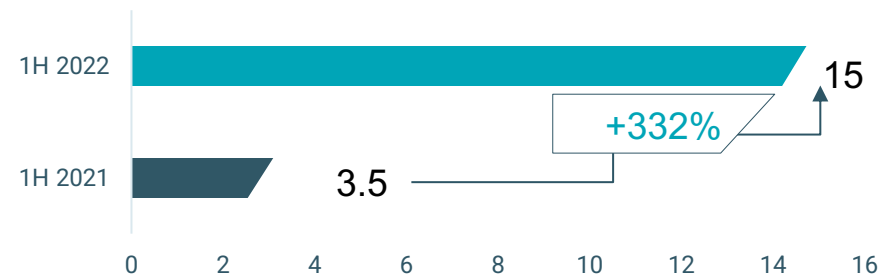
備註：經調整的非國際財務報告準則收入（不包括本集團用於促進大宗經紀業務的數字資產的淨損益和公允價值變動）是一項額外的財務措施，國際財務報告準則不要求或按照國際財務報告準則列報。調整後的非國際財務報告準則財務指標有助於理解和評估基礎業務和經營業績。此調整後的非國際財務報告準則財務計量的列報並非旨在孤立地考慮或替代根據國際財務報告準則編制和列報的財務信息。

OSL數字資產平台財務摘要（百萬港元）

大宗經紀業務收入



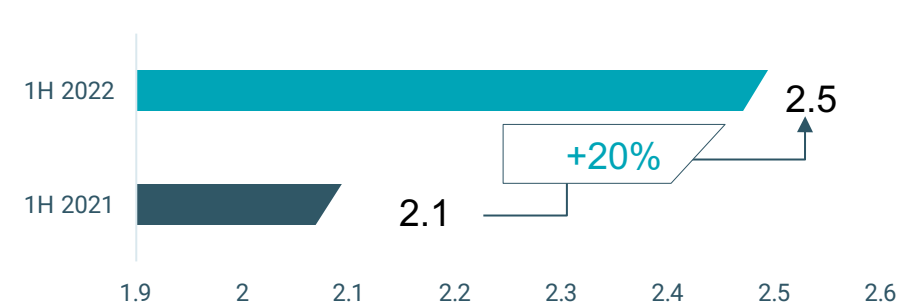
SaaS的服務費用



交易所收入

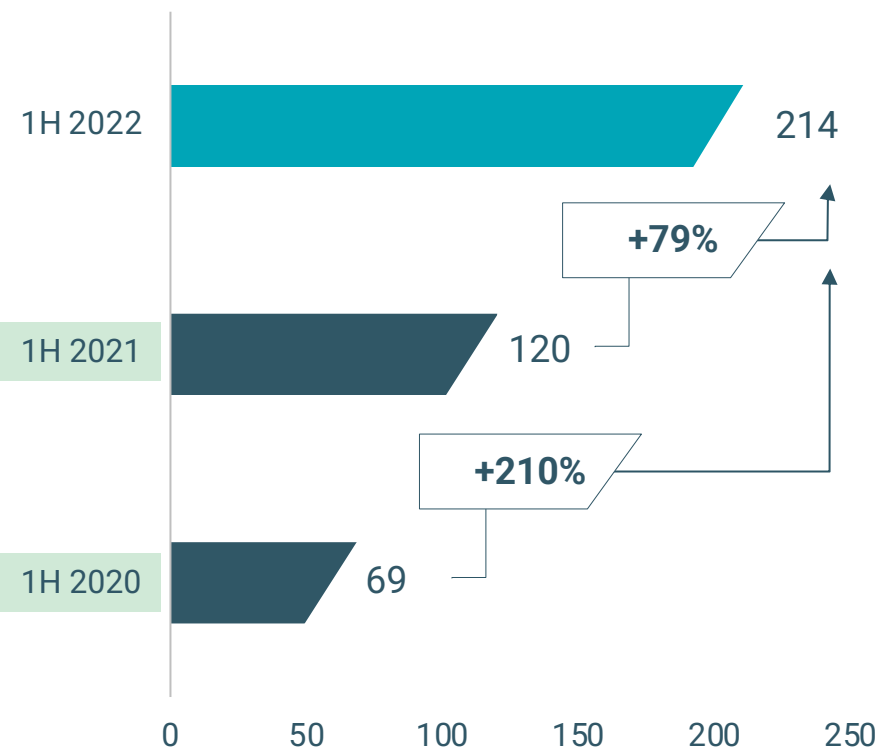


其他數字資產收入

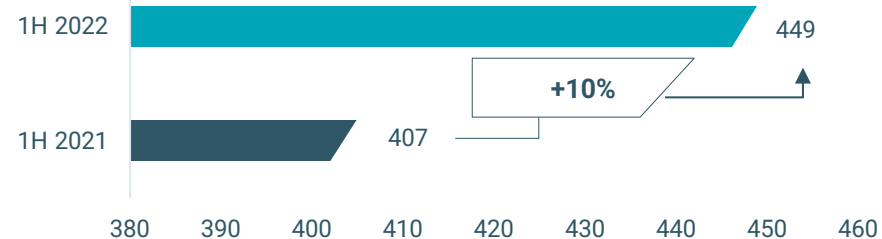


運營焦點：交易量逐年攀升

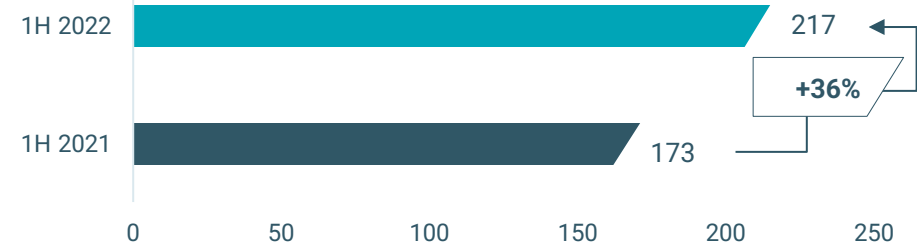
總交易量 (十億港元)



交易總數 ('000)

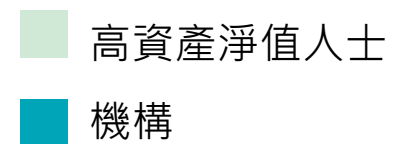
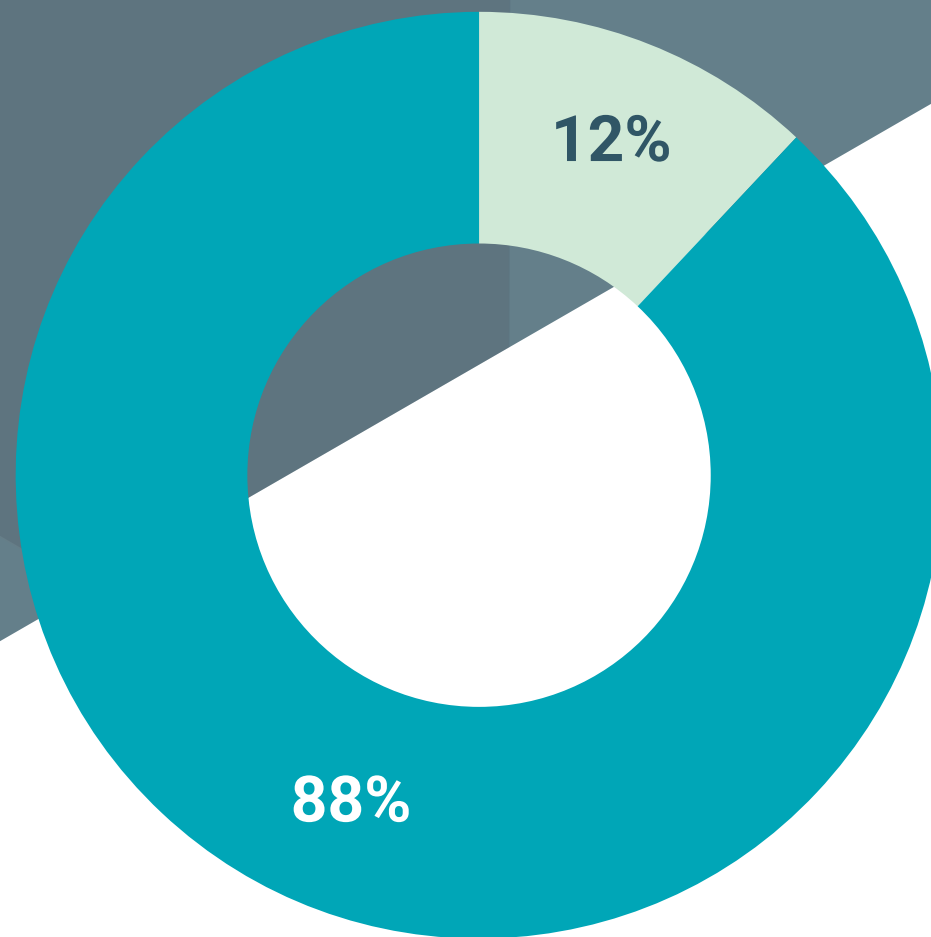


平均交易額 (千港元)



機構佔據了絕大部分交易量

客戶交易量佔比



財務數據（千港元）

	2022年上半年	2021年上半年	變更
來自數字資產及區塊鏈平台業務的收入	104,902	83,871	+25.08%
數字資產經紀業務而持有的數字資產的淨損失	(99,265)	30,099	-429.80%
商業園區和廣告收入	30,642	38,844	-21.12%
集團總收入	36,279	152,814	-76.26%
收入成本	(19,685)	(23,639)	-16.73%
毛利率	45.74%	84.53%	-45.89%
其他業務開支	(365,485)	(186,086)	96.41%
股份基礎給付及認股權證開支	(16,068)	(100,950)	-84.08%
經營虧損	(293,709)	(141,423)	107.68%
淨損失	(315,489)	(157,861)	99.85%

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主要業務近況



交易量增長



產品開發重點



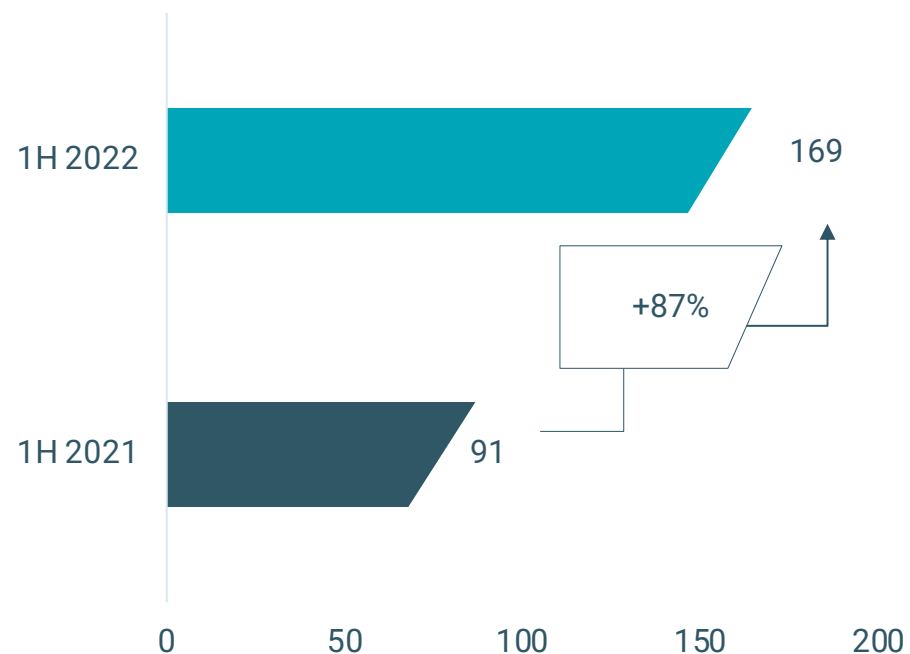
平台效率與擴充性



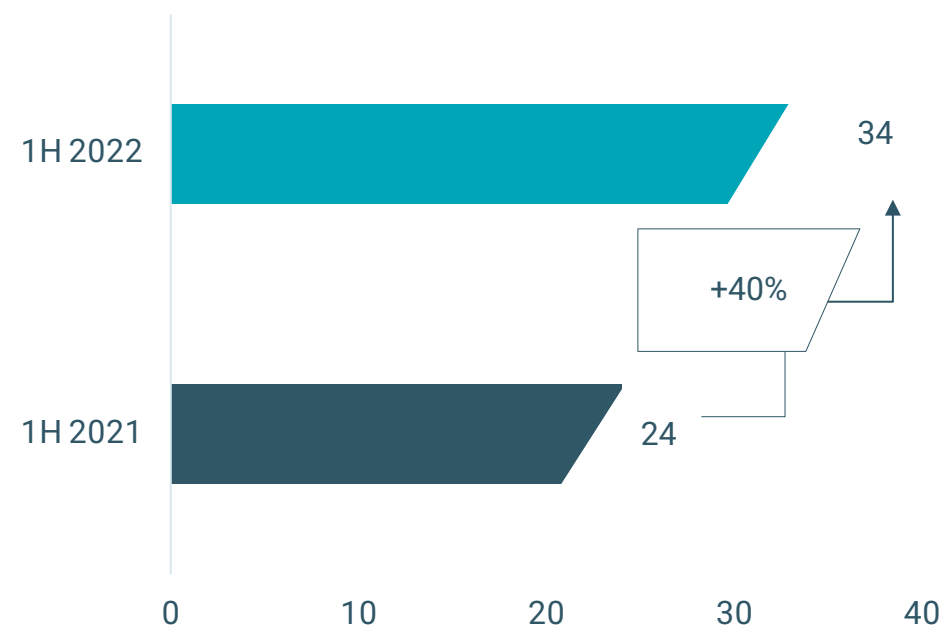
机构客户化

市場交易量繼續創歷史新高（十億港元）

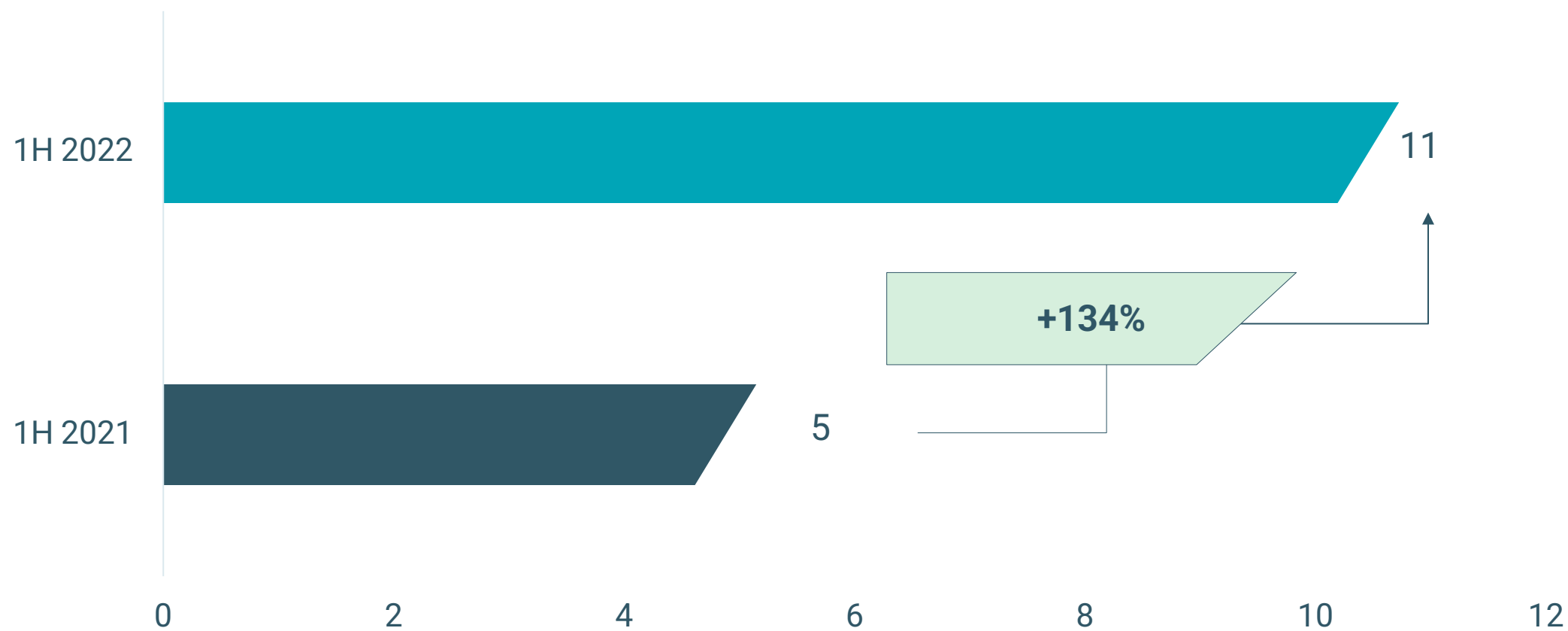
經紀業務交易量



交易所交易量



SaaS交易量持續增長（十億港元）



OSL為一級機構提供的SaaS產品



- ▶ 聚焦新加坡和亞洲業務
- ▶ 24/7數字資產交易
- ▶ 成千上萬的交易客戶



- ▶ 聚焦英國和歐盟業務
- ▶ 機構和專業客戶
- ▶ 2022年啟動交易

主要銀行

- ▶ 聚焦亞太地區/大洋洲業務
- ▶ 重要的潛在客戶群
- ▶ 詳情將於第三/第四季公佈

數字資產平台優化



與比特幣掛鉤的證券
型代幣(STO)債券



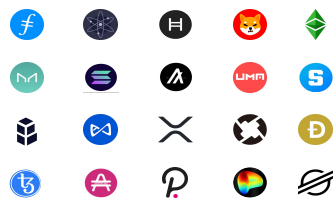
保證金交易



數據流請求技術



企業應用程式介面
(API)



擴張可交易虛擬貨幣種類



附屬帳戶



綜合帳戶結構
與獨立帳戶

香港證監會-金管局聯合通告 — OSL DS（香港）的收入驅動力

香港有非常龐大的潛在市場



1,400

一類持牌證券公司



110

從事經紀業務的銀行



1,700

持牌證券基金經理

該通告首次為銀行和一類持牌中介機構在香港大規模進入數字資產（亦稱虛擬資產或VA）提供了官方監管綠燈，數字資產僅供專業投資者使用。

- ▶ 一類持牌經紀商和銀行必須與受監管的虛擬資產合作平台合作
- ▶ OSL DS是香港唯一一家持有證監會一類及七類牌照的數字資產公司



4.5T

資產管理規模



8%

另類投資資產

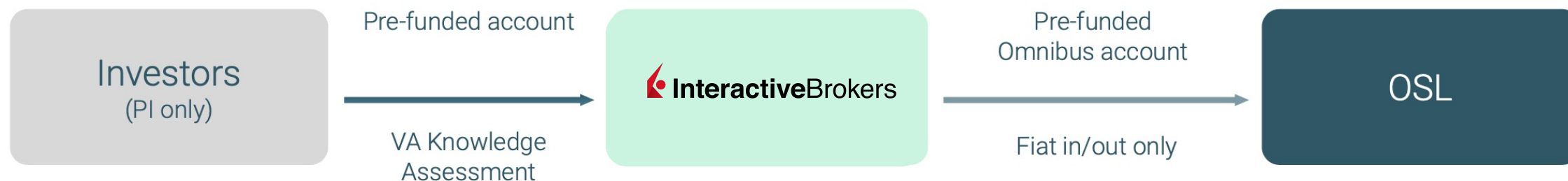
與盈透證券簽署獨家綜合服務協定

Business

OSL and Interactive Brokers Partner for Crypto Services in Hong Kong

Interactive Brokers will offer crypto services to professional clients in Hong Kong.

By Oliver Knight ⌚ Jun 9, 2022 at 6:04 p.m. Updated Jun 9, 2022 at 10:36 p.m.



OSL推出香港首隻與比特幣掛鉤的STO債券

OSL成為香港首家通過私募方式進行證券型代幣發行(STO)向專業投資者分銷證券型代幣的證監會一類持牌數字資產經紀商。

參與者包括:



volΣort



OSL的STO成功發行展示了如何在受監管的环境下，將STO這種創新性投資受監管數字資產方式在香港資本市場實現

展望：專注於機構客戶發展及市場領導力



繼續著重於引入新機構客戶

- ▶ 繼續開發機構工具產品來滿足我們客戶群的需要
- ▶ 引入更多客戶以推動非線型增長
- ▶ 通過數字資產核心產品平台和戰略分銷合作夥伴關係，瞄準更大的目標市場
- ▶ 保持參與維持碳中和
- ▶ 以科技為本——回歸科技公司的本源

現在



成為首選的機構軟件平台

- ▶ 與使用OSL產品的全球金融服務企業建立牢固的嵌入式合作關係
- ▶ 數字資產軟件即服務SaaS成為重要的經常性收入驅動來源
- ▶ 通過電子自動化提升生產效率
- ▶ 資產服務，代幣化市場和供應商

12-24個月



引領全球

- ▶ 客戶數和平台收入全球市場領先
- ▶ SaaS解決方案擴展到全球各大司法管轄區的頭部機構
- ▶ 運營全球交易所網絡
- ▶ 全面納入環境、社會及公司治理的全球化業務

2025



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BC科技集團有限公司
股票代號：863 HK

Q&A

THANK YOU FOR YOUR ATTENTION



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SaaS · Brokerage · Custody · Exchange



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